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Yes! 50 Secrets from the Science of Persuasion by Robert B. ...

And it is about 50 secrets from the science of persuasion. And it's written by three people here: Noah J. Goldstein, Steve J. Martin, and Robert B. Cialdini. Some of you may have heard of this guy before. Because he writes persuasion-related books, including this one called "Influence", and this is a great book as well.

'Yes! 50 Secrets from the Science of Persuasion' Book ...

Yes! 50 Secrets From the Science of Persuasion. 8 months ago. Add Comment. by Admin. Review From User : The main author of this book is, I assume, Robert Cialdini, though it has two other co-authors. Cialdini is considered the godfather of the study of persuasion, or as he calls it, "influence". This book is a summary of his research in the ...

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Yes!: 50 Scientifically Proven Ways to Be Persuasive ...

Yes! 50 Secrets from the Science of Persuasion, London: Profile Books This was a book I picked up at a lecture by Robert Cialdini at the RSA in London. As one of the greats, I felt it was a no-brainer and didn't even bother opening the cover. At ?9 it was a bargain (I would have paid twice the price).

Review: Yes! 50 Secrets from the Science of Persuasion

What did you learn from Yes! 50 Secrets from the Science of Persuasion that you would use in your daily life? This book essentially gives the summary of many studies that have topics related to interpersonal relationships and business. Many of the topics provide insight that can easily be translated into any business role.

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Bert Broadhead added Yes! 50 Secrets from the Science of Persuasion, Noah J. Goldstein to Economic / Business Theory Board Building Our Future: Built Environment Book List. Yes! 50 Secrets from the Science of Persuasion, Noah J. Goldstein.

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Yes! 50 Scientifically Proven Ways to Be Persuasive By: Noah J. Goldstein, Steve J. Martin and Robert B. Cialdini BookMantic's Rating: 5/5 Stars Goodreads' Rating: 3.97/5 Stars "Yes!" Is a very persuasive book that is all about persuading people!

Yes!: 50 Scientifically Proven Ways to Be Persuasive by ...

Yes! (50 Secrets from the Science of Persuasion) by Noah J. Goldstein, 9788184982725, available at Book Depository with free delivery worldwide.

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