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Prepare for the sale as early as possible, preferably a year or two ahead of time. The preparation... 3. Business ...

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Advice and tips on how to sell or buy a business in the UK  
When you sell your business, you have legal responsibilities to staff you employ. You must also finalise your business '

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tax affairs. Staff. If you have anyone working for you, you must tell them:

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Selling your business: your responsibilities - GOV.UK  
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Preparation for a sale. Historic accounting facts are important but the keys to the sale price are current... Have patience. The most important part of selling a business is patience. Selling takes time. It is important for the... Further reading ...

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Sell your business - [BusinessesForSale.com](https://www.BusinessesForSale.com)

The decision to sell your venture can be an extremely difficult one – most business owners have put a significant amount of time, resource and energy into their venture.



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Selling can be a lengthy process – and making this decision is long before you 've found someone interested in buying.

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How to value your business: five things you need to know  
How to sell your business 1. Make sure selling is the right decision. Consider the real reason behind your decision to sell your business, and... 2. Decide whether to use professionals. Look at using a reputable business broker, accountant or solicitor to help you... 3. Decide what 's for sale. Make ...

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What you need to do to set up depends on your type of business, where you work and whether you take people on to help. Register your business. Most businesses register as a sole trader, limited ...

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Set up a business - GOV.UK

7 Steps to Sell Your Business (in 2020) 1. Determine what your business is worth. A business is generally worth a multiple of its profit. Depending on the size... 2. Prepare your financials with your accountant. Because a business is valued on its profit then good financials are required. 3. Find a broker ...

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In deciding whether to sell the whole company or only a portion of it, you should first examine the overall value of your business and of each division. Lower-middle market companies (\$1 million - \$50 million in revenue) sell in pieces to extract the most value possible. You have two main options in selling a portion of your business:

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Can I sell a portion of my business? | Morgan & Westfield  
Retail is the most popular type of business for sale, followed by food. BusinessesForSale says that historically it has taken anything between 6-9 months to sell a business. However, with Covid-19, the time taken to sell a business will

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inevitably take longer and sale prices reduce.

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Having at least three years of financial records will help you

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sell your business for a fair price. Customers and clients. If you have a strong customer base then you will certainly be in a better position to sell your business, even if you have high expenses, as potential buyers will see opportunity to grow the business and increase profits.

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Sell My Business - Sell A Business Free Online London & UK  
There are many reasons why you might be considering selling your company. Some reasons are personal, such as ill-health, not having enough time to devote to your business or being ready to retire. Other reasons can be connected to the business itself or the wider economy. Perhaps your firm is struggling and needs a new owner to bring fresh ideas and

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## How To Sell Your Business | UK - BCMS

Sell your small business safely and smartly with these expert tips. ... If you ' re considering selling your small business, consider these seven steps to stay on the offensive. Make selling your small business easy with these seven steps.

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## How to Sell a Small Business in 7 Steps | NFIB

Know When and How to Sell Your Business Buyers can be anywhere.. West started his first company, Enstrat, an environmental consulting firm, out of college in... Prepare for

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the exit.. Leaving a business requires understanding the business's value and worth. You may need multiple...  
Negotiate your ...

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